

# agrovista

## agroholding

**81 000**

hectares of  
land

**353 000**

tons storage

**540 000**

tons of grain  
trade



An integrated agricultural corporation that specializing in the production of grains and oil seeds, livestock, grain trading and sugar production.

[www.ukragrocom.com](http://www.ukragrocom.com)

# Company history

The history of AgroVista Holding begins with Golovkivske LLC (5,000 hectares of land in the village of Golovkivka, Oleksandriya district, Kirovohrad region).

## 2000

Establishment of UkrAgroCom LLC, General Director - Mr. Anatoliy Kuzmenko.

The land bank is 14,000 hectares.

## 2001

Elevator - UkrAgroCom (12,000 tons). Ukraine's first foreign economic contract. The beginning of the transition to intensive and high-precision technologies in crop production

## 2002

Establishment of Hermes-Trading LLC, director - Yuriy Skichko.

Launch of export trade. The first trade agreements and representative offices.

## 2003

Acquisition of the second of the second elevator Korolivske HPP (12 000т). The total storage capacity is 24 000 tons.

## 2004

Acquisition of a sugar plant with a total processing capacity of 3,000 tons of sugar beet per day.

## 2004-2007

Completion of the pig farm reconstruction and introduction of Danish breeding technology. Modernization of elevators with equipment from American and European manufacturers (GSI, Bühler).

Total storage capacity: 80 000 t.

## 2008

Land bank: 36,000 hectares. A third elevator was built from scratch - the Dobronadiyivske HPP (35 000 tons), equipped with machinery from the world's leading manufacturers: GSI (USA) and Bühler (Switzerland/Germany).

Total storage capacity: 115 000 t.

## 2009-2012

The land bank is 65,500 hectares. Establishment of a trading company in Switzerland. Modernization and increase of storage capacities. Upgrades and increases storage capacity of elevators to 170,000 tons: UkrAgroCom elevator ( 53,000 tons), Korolivske HPP (47,000 tons) and Dobronadiyivske HPP (70 000 t). Grain turnover increases to 500,000 tons per year.



# 2012-2014

Land bank - 75,000 hectares of agricultural land in Oleksandriia, Petrivske, Znamianske, Svitlovodske and Novoukrainske districts of Kirovohrad region and Pyatikhatske district of Dnipropetrovs'k region. The company has implemented major national projects: Petrykivske Moloko (for 5000 heads of cattle), Svitlovodsk River Terminal (94,000 tons) and Sharivskyi Elevator (81,000 tons). Modernization of elevators. Total storage capacity: 353 000 t.

Direct European funding has been received.

## 2014

Launch of hedging on the Chicago Mercantile Exchange and the French International Futures Market.

## 2015

Top 20 agricultural holding.  
Strengthening the team with traders with international experience.

# 2015-2017

Land bank of 81,000 hectares. UkrAgroCom and Hermes Trading are reorganized and merged into AgroVista LTD (Cyprus).

The consolidated group was successfully audited by KMPG in 2017.

## 2018

We have increased our own car and railroad fleets.  
230 trucks (with a total capacity of 6,000 tons) and 55 railroad cars for grain transportation (with a total capacity of 3 850 tons).

The company acquired a river and sea fleet. Two tugs and four barges with a total capacity of about 8,000 tons, which allow us to transport 150,000 tons of grain per year.

## 2020

Construction of the largest barge in the history of independent Ukraine, DNIPRO-AV-01. The 128-meter barge of the D-6000 project is a river-sea type and is designed to transport grain cargo.

# Elevator facilities

The total simultaneous grain storage capacity is up to **353,000 tons**, located in **Oleksandriya district of Kirovograd region**, which allows us to effectively cover the main raw material base of our own production and provide high-quality grain storage services to agricultural producers in the region.

The use of modern equipment and equipment, as well as grain processing and storage technologies, allows grain elevators to accept agricultural products of different quality and moisture content with and moisture content and then bring it to export quality, which guarantees that the export of grains and oilseeds meets international standards. The quality of grain is determined by certified laboratories equipped with modern equipment. Among suppliers of the Group's terminal and elevator equipment include: GSI (USA), Bühler (Switzerland/Germany), Telestack (UK), Precia Molen (France), etc.



## LLC «SVITLOVODSK RIVER TERMINAL»

The only river terminal in Kirovograd region and the largest on the Dnipro River. Simultaneous storage of grain - **94,000 tons**. Acceptance - **5,000 tons per day**. Processing and drying - **4,400 tons per day**. Loading to railroad - **4,000 tons per day**. Loading on water transport - **5,000 tons per day**. The length of the berth is **240m**.



## SHARIVSKY ELEVATOR

Modern elevator complex.  
Simultaneous storage of grain - **81 000 tons**.  
Acceptance of **5,000 tons per day**.  
Processing and drying - **4,000 tons per day**.  
Loading to the railway - **2,000 tons per day**.



## HPP DOBRONADIYIVSKE

A modern automated enterprise with a total area of **7.7 hectares**.  
Simultaneous storage of grain - **70,500 tons**.  
Processing and drying - **4,000 tons per day**.



## ELEVATOR UKRAGROCOM

The elevator was built on the territory of a former feed mill in 2002 and became the first elevator in the company's asset.

Simultaneous storage of grain - **60,000 tons**



## LLC «KOROLIVSKE HPP»

The modern elevator complex is the second after UkrAgroCom's, but the first one was radically redesigned and used modern grain storage technology in metal silos.

Simultaneous storage of grain - **47,200 tons**.

# About

## the company



We are constantly developing our operations and increasing production volumes. We firmly believe that the key to a stable future for Ukraine is a prosperous village, high yields and prosperity for rural families.

Combining services for the purchase, transportation, storage, forwarding, agency and shipment of grains and oilseeds, as well as their processed products, allows our group of companies to provide customers with the full range of services required to deliver goods from producer to buyer on the most favorable terms.

**TOP-20 THE MOST POWERFUL AGRICULTURAL HOLDINGS.**

**TOP-15 THE LARGEST GRAIN TRADERS IN UKRAINE.**

**TOP- 5 OF THE BEST PLANTS IN UKRAINE OLEKSANDRIYA SUGAR PLANT LTD.**



AgroVista Holding is a dynamically developing agricultural corporation specializing in the production of grains and oilseeds, pig and cattle breeding, and grain trading. The dynamism and focus of the company's activities have allowed it to expand its geographical footprint, increase its production potential, and strengthen its position as a leader in agricultural production and grain exports.

The company's own developed elevator infrastructure is represented by a river terminal and four elevators with a total capacity of **353 thousand tons of one-time grain storage**, which is constantly increasing. The holding's representative offices operate in most regions of Ukraine.

Compliance with contractual obligations and stability of AgroVista Holding has formed the image of a reliable business partner.



# OUR SERVICES

The holding cultivates **81,000 hectares** of land in Oleksandriya, Petrivske, Znamianske, Svitlovodske and Novoukrainske districts of Kirovohrad region and Pyatikhatske district of Dnipropetrovs'k region. The company specializes in growing **winter wheat, barley, corn, sunflower, rapeseed, peas, sugar beets, etc.**

The company efficiently uses land cultivation technologies taking into account the climatic characteristics of the regions and crops grown. The agronomic service strictly adheres to the developed and scientifically based crop rotations and selection of optimal crop varieties for each farm of the corporation.

Use of high-performance equipment from John Deere, Case, Holmer, Claas, Massey Ferguson, Krause, Horsch, Ropa, etc. In combination with advanced farming technologies, it allows us to obtain high yields year after year, which are significantly higher than the average for Ukraine.



**STORAGE, PROCESSING AND TRANSSHIPMENT  
OF GRAIN. TRADE ACTIVITY**



**PRODUCTION AND PROCESSING OF  
AGRICULTURAL PRODUCTS**



**LIVESTOCK**



**SUGAR PRODUCTION**



**FOREIGN ECONOMIC ACTIVITY**



**LOGISTIC OWN RAILWAY AND TRUCK FLEETS**



**FLEET AND SHIPBUILDING**

# LIVESTOCK



**70,000 tons per day**  
Milk production



**5 000 heads**  
Holstein breed



**10 000 heads**  
Cattle



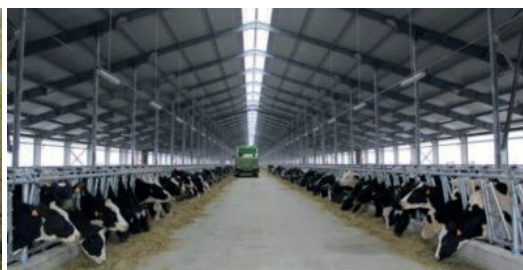
**11 500 heads**  
of pigs

Production of pork, beef and milk.

The breeding farm of MTK Petrykivske Moloko currently has 4,263 heads of Holstein cattle.

The quality of milk meets the highest international standards and is used to make baby food. According to laboratory data, the vitamin content in milk exceeds the average.

The company demonstrates first-class standards of treatment of cattle, providing them with the necessary care and equipment.



# SUGAR PRODUCTION



**TOP- 5**

OF THE BEST  
PLANTS IN UKRAINE

With the acquisition of Oleksandriya Sugar Plant LLC, our company has significantly increased its value, adding additional EBITDA per hectare of land, compared to a normal harvest with relatively low CAPEX.

We use 100% of the sugar beet we grow to produce and sell sugar in Ukraine. We are constantly working to modernize the main production areas of the sugar plant, opening up opportunities to significantly increase the productivity of sugar production and reduce its energy intensity.



**50,000 tons for the session**  
Sugar production



**4,000 tons per day**  
Beet processing



**80 %**  
The share of own beetroot



# LOGISTICS

## AUTOMOBILE LOGISTICS

The holding has its own modern fleet of vehicles. The company has formed its own logistics center, which ensures prompt grain transportation. The company provides transportation services by **SCANIA** and **MAN** trucks, which transport any cargo quickly and reliably, ensuring timely delivery. Each route is efficient, reliable and safe. We are responsible for each cargo and accompany it to the point of arrival. Vehicle control is carried out using GPS monitoring.

**More than 300 units of agricultural machinery**  
**86 grain carriers**  
**(total carrying capacity of 2.5 thousand tons)**

## RAILWAY LOGISTICS

The holding owns its own fleet of grain carriages, which makes it possible to carry out high-quality transportation of a wide range of grain. All trains can be operated at all types of loading and unloading terminals. Ensuring an efficient logistics scheme, transparent pricing for services and the best possible cost for timely delivery are the main principles of our work. Upon request, we provide insurance for inventory. We prepare all the necessary documents and permits for grain transportation. We deliver rolling stock to loading and unloading stations and develop a loading and securing plan. We load and unload grain trucks in accordance with all technical specifications.



**55 grain carriers**  
**(total carrying capacity of 3,850 tons)**



# SHIPPING COMPANY

In 2018, the holding expanded its activities to include river and sea logistics. The company acquired the first 2 tugs and 4 barges with a total capacity of about 8000 tons of grain, which allow it to transport about **150 thousand tons of grain** per year, delivered from Svitlovodsk River Terminal and other river terminals to the main seaports of Ukraine and other river terminals. The freight fleet is capable of transporting both its own grain supplies and those of other companies to the ports of Mykolaiv and Kherson via the Dnipro River.

The company has the ability to plan its own shipments with deliveries on FAS, FOB terms to the seaports of Kherson, Mykolaiv, Mykolaiv Reid (Trutaev Bank) and sell its goods on the main CIF routes.

All of the company's vessels comply with international and national standards, conventions and regulations, as well as the technical requirements of the Shipping Register of Ukraine. ***The company's fleet is registered under the national flag of Ukraine.***

In 2020, the largest barge in the history of independent Ukraine, **DNIPRO-AV-01**, was built. The 128-meter barge of the D-6000 project is a river-sea type and is designed to transport grain cargo. This is a 100% Ukrainian project, as the vessel was designed by a Ukrainian design bureau, made of Ukrainian steel, flies the Ukrainian flag and is maintained by Ukrainians.



## Tugs «HERMES- 1», «HERMES- 2»

Type - **pusher tow truck**  
Length - **28.85 m**  
Width - **11.33 m**  
Gross tonnage - **344 Engine**  
power - **2 104 kW**

The tugs are equipped with the latest equipment from the world's leading manufacturers from the Netherlands, Germany, Sweden, Denmark, Poland, etc.

The sailing area includes inland waterways of Ukraine, the Danube River and sea coastal areas.

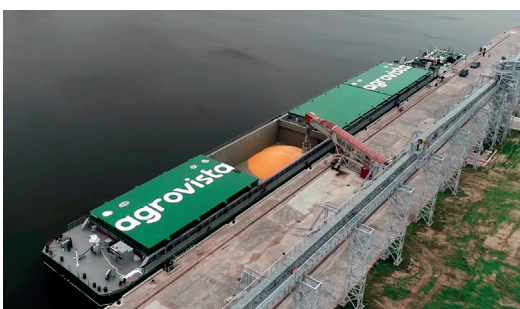


## 2 non-self-propelled barges «UAK- 1», «UAK- 2»

Length - **82.5 m**  
Width - **11.4 m**  
Board height - **3.85 m**  
Covering - rolled aluminum covers.

## 2 non-self-propelled barges «UAK- 3», «UAK- 4»

Length - **81.93 m**  
Width - **11.44 m**  
Board height - **4 m**  
Covering - rolled aluminum covers.



Barge of the **D-6000** project of mixed river-sea navigation area in shallow ice **DNIPRO-AV-01**

Length - **128 m**  
Width - **16.0 m**  
Board height - **5.50 m**  
Carrying capacity at maximum draught - **6000 tons.**

# Our initiatives



## Church building

In 2002, the foundation stone for the future church was laid, and in 2005, the center of the village was decorated with the majestic **Church of Saint Ilya** (architect V. Rak), built at the expense of patronage of the AgroVista holding.



## Development of the region

By combining the efforts and desires of business, local authorities and the rural community, AgroVista is actively engaged in the social development of localities. Roads in many villages and the district center are being repaired.

The company constantly cares about the education sector. Heating systems, roofs, canteens, gymnasiums are being repaired in secondary schools and kindergartens, and material resources are being improved: new furniture, specialized physics and chemistry classrooms, new canteen equipment, computer equipment, and sports equipment. Schoolchildren in the villages of Nova Praha and Izmailivka and the surrounding villages received new buses from UkrAgroCom as a gift.



## Gasification of villages

The local authorities and business have recently completed the construction of the **Moshoryne-Nova Praha-Holovkivka** gas pipeline (29.4 km), which began in 2005.

**More than 7,000 residents**, secondary schools, pre-schools, cultural centers, hospitals and other infrastructure facilities in the village have been gasified.



## Fighting coronavirus infection

The holding provided the Children's Regional and Oleksandriya City Hospitals with lung ventilators and equipment that was requested by doctors themselves.

As part of the program to support hospitals, doctors at regional hospitals and medical facilities in Oleksandriya district were provided with bacteriological protection kits and personal protective equipment.



# OUR PROJECTS



Shipbuilding



Construction of solar power plant



Modernization of the irrigation system



Constant updating of agricultural machinery



Setting up our own feed production line



Professional football club FC "Oleksandriya"





**agrovista**  
agroholding



Ukragrocom



Hermes-Trading

# Contacts

## AGROVISTA

main office

1 Soborna St., Holovkivka, Kirovohrad region,  
Ukraine, 28043

Phone (05235) 6-27-21  
(050) 590-10-10

*uac\_office@ukr.net*

### SVITLOVODSK RIVER TERMINAL

1-A Lisozavodska Str., Svitlovodsk,  
Kirovograd region, 27500

+38(05236) 7-43-77

+38(050) 488-22-11

*Purchase of grain:*

+38(0523) 6-74-37

### SHARIVSKY ELEVATOR

2 Molodizhna St., Sharivka, Kirovohrad  
region, 28044

+38(05235) 6-26-43

+38(099) 426-43-24

*Purchase of grain:*

+38(050) 629-22-29

### HPP DOBRONADIYIVSKE

59 Pryvokzalna St., Dobronadiyivka,  
Kirovohrad region, 28054

+38(05235) 7-22-51

+38(067) 520-28-32

## Hermes Trading LLC

trading company office

2-B, E. Konovaltsia St., Kyiv,  
01133, office 1020

Phone/Fax (044) 359 11 77/17  
(050) 457-25-32

Procurement  
department (050) 341-03-76  
*office@hermes-trading.com.ua*

### LLC «KOROLIVSKE HPP»

1-B Gagarina Str. Korolivka,  
Kirovohrad region, 28056

+38(05235) 7-35-85

+38(050) 457-25-36

*Purchase of grain:*

+38(067) 520-66-88

### ELEVATOR UKRAGROCOM

2-A Korystivske highway, Pryutivka,  
Kirovograd region, 28020

+38(05235) 4-05-97

+38(050) 341-01-53

*Purchase of grain:*

+38(067) 521-28-58

### OLEKSANDRIYA SUGAR PLANT

15 Tsentralna St., Pryutivka village,  
Kirovohrad region, 28020

+38(067) 521-28-58

*Purchase of grain:*

+38(067) 520-72-49 *sukor@ukr.net*

Export of products:  
(050) 450-39-39

Sales department:  
(066) 594-37-38

Land Department:  
(050) 738-05-91

Vinnytsia:  
(050) 355-16-90

Crop production department:  
(066) 512-31-29

Department of Livestock:  
(067) 488-44-33

HR Department:  
(067) 697-59-90

Dnipro:  
(050) 361-12-32